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FOR IMMEDIATE RELEASE

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TAYLOR MADE SYSTEMS INTRODUCES THE ALLIANCE SALON DOOR AT IBEX 2016

GLOVERSVILLE, N.Y. – Oct. 5, 2016 – Taylor Made Systems will introduce the new Alliance Salon Door System for cruisers, yachts, and superyachts at the 2016 International BoatBuilders’ Exhibition and Conference (IBEX).

“Our new product development team took all of the knowledge we’ve acquired over decades of building salon doors for the marine industry, and engineered the best ideas and features into one single system, yielding a truly state-of-the-art door,” said Mike Sturm, vice president of engineering for Taylor Made Systems.

The patent-pending Alliance Salon Door is a 316L stainless steel framed system with an all-glass appearance from the exterior and narrow vertical frames on the interior, resulting in a clean, modern appearance. It features a new handle design — exclusive to Taylor Made — that blends with the door aesthetics and offers easy one-handed operation.

The fully-welded, ruggedly constructed door frame, includes laser-cut, double-wall sill and jambs for extra strength, a reinforced header, and excellent, inherent water resistance, with water management integrated into sill, including three sets of drains.

The system can incorporate up to four individual door panels, with up to three panels able to slide in two directions. Each sliding panel has automatic safety latching to secure it when the boat is underway.

Taylor engineers simplified the installation process to save boatbuilders time and money. The door ships pre-assembled and pre-adjusted, ready for installation. Lift points on top corners ease crate-to-boat migration, and the sliding door panels do not need to be removed for this

process. A built-in adjustment system squares the door frame perfectly in a matter of minutes, with no shims needed, then is hidden from sight with stainless steel screw covers. Furthermore, all panels are removable for hassle-free installation of large items inside of the vessel, even after the door is installed

“With contemporary design elements, a luxurious mirror finish, and unified features engineered for 21st-century yachts, the Alliance Salon Door has it all,” said Mike Oathout, vice president, sales and marketing, Taylor Made Systems. “Taylor Made has always been a pioneer when it comes to engineering doors for the marine industry, and the Alliance really shows off all of that experience in one beautifully integrated system.”

To see the latest in marine glazing and canvas systems, visit Booth 1005 at IBEX, Oct. 4-6 at the Tampa Convention Center in Tampa, FL.

About Taylor Made Systems

A member of Taylor Made Group, LLC, Taylor Made Systems (www.taylormadesystems.com) is based in Gloversville, N.Y. Together with its partner, Trend Marine Products Limited, Taylor Made Systems is the world’s largest manufacturer of marine glazing systems and the acknowledged leader in framed-glass windshield technology for powerboats. Other marine product lines include manual and power-actuated doors, roofs, window systems, skylights and hatches. The company also supplies glass products for a variety of agricultural, construction, mass transit and emergency vehicle applications.

About Taylor Made Group

Headquartered in Gloversville, N.Y., Taylor Made Group, LLC operates thirteen facilities in the United States, the Republic of Ireland and the United Kingdom — with additional licensed affiliates in Australia, New Zealand, and Poland. In business for over 100 years, the Group is one of the recreational marine industry’s leading and most diversified suppliers — additionally providing products to numerous other industries, including agriculture, construction, mass transit, emergency, utility, and off-road vehicle builders, as well as the golf industry, automotive industry, and more. Employing over 1,000 associates, The Taylor Made Group distributes its products through a worldwide distribution network.

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